

STARTUP

Tosibox: Fast, Secure, Easy Remote Access for Your Devices



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Consultant
Tosibox

An aerial photograph of a multi-lane highway bridge spanning a deep, forested valley. The bridge curves gracefully through the landscape. A single orange semi-truck is traveling on the bridge. The surrounding hills are covered in dense green trees. The sky is clear and blue.

TOSIBOX

YOUR PRIVATE HIGHWAY THROUGH
THE INTERNET OF THINGS

29/10/15

Version 1.0

Is there reliable digital business solutions
without secure remote connections?

Company history

IDEA
2010

COMPANY
ESTABLISHED
2011

PRODUCTION
EXPORT SCANDINAVIA
2012

EXPORT
EUROPE & ASIA
2013

MOBILE CLIENT
CENTRAL LOCK
PARTNER PROGRAM
TOSIBOX® 3G MODEM
2014

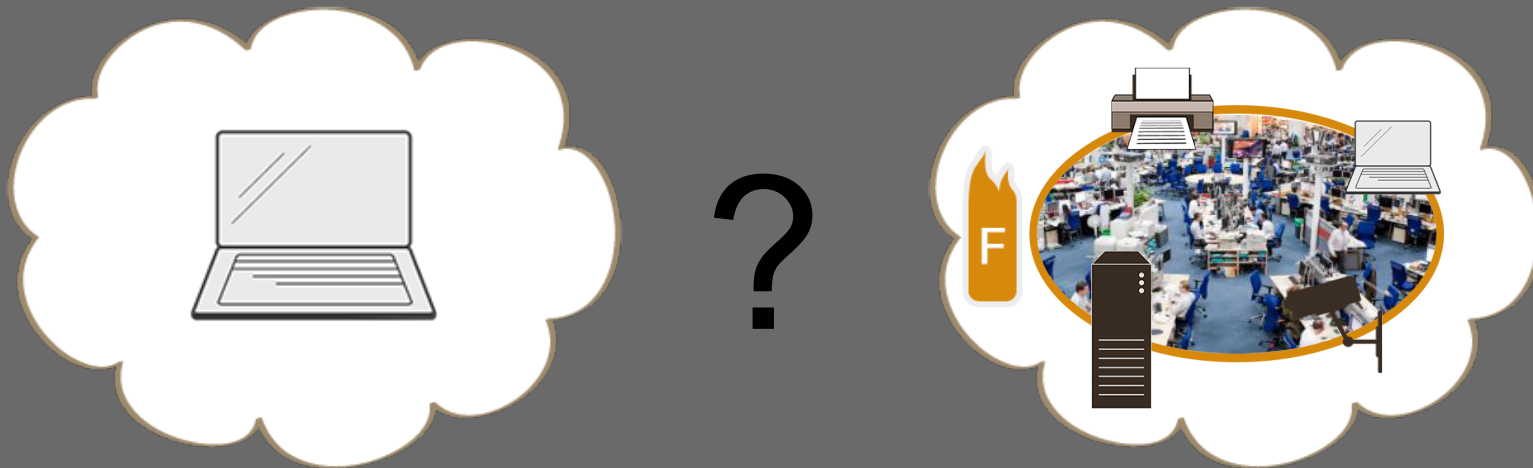
TOSIBOX® LOCK 200 & KEY 200
ISAE3000
SUBSIDIARIES GERMANY & USA
2015

Born to be Global

- » Patented solution
- » 20 000+ units delivered
- » 70 Countries using Tosibox
- » 48 Countries patent coverage
- » 23 Countries sales organization
- » 2 Subsidiaries, USA & Germany
- » ~15 people + subcontractors
- » Based in Oulu, Finland

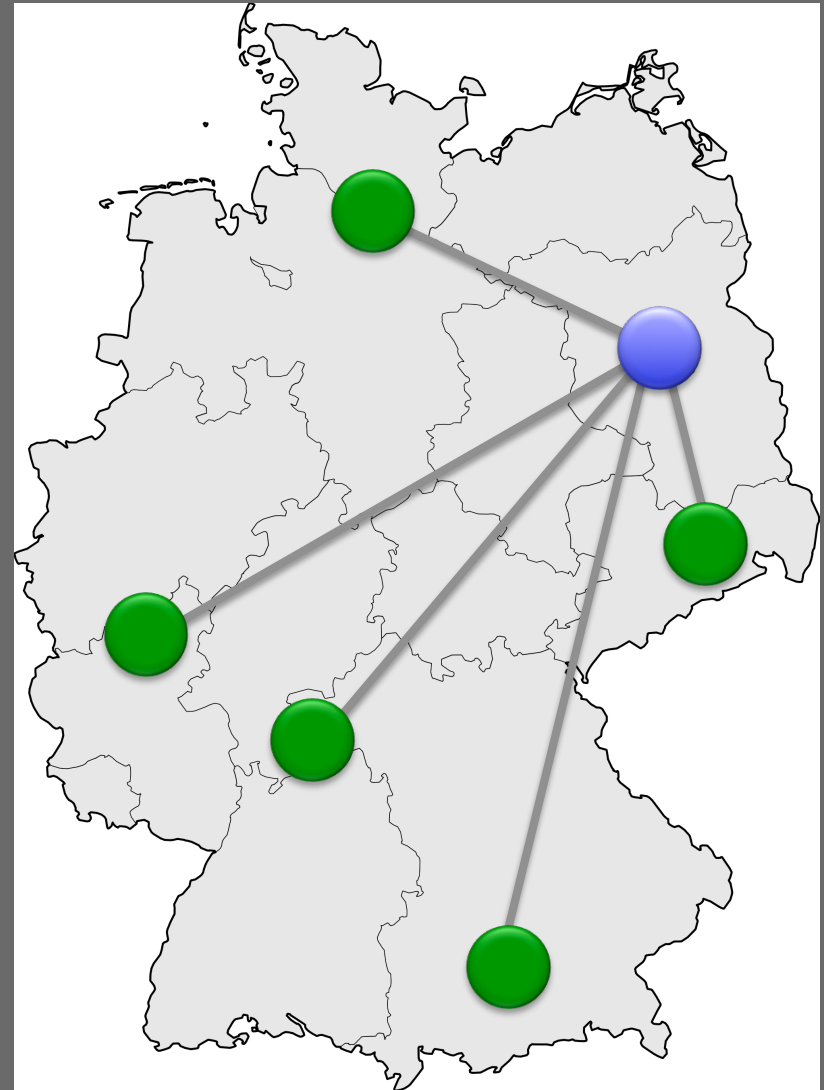


The connectivity challenge



The connectivity challenge

- » Possible reasons for changed remote connections:
 - » Change of workstation
 - » Change of operator
 - » Client software updates
 - » OS update
 - » Change of user rights
 - » Etc..



World's First Plug & Go Remote Access Device



PATENTED SOLUTION

- Patents covering the Connection method and device arrangement

Tosibox "Lock & Key" solution



Tosibox "Lock & Key" integration

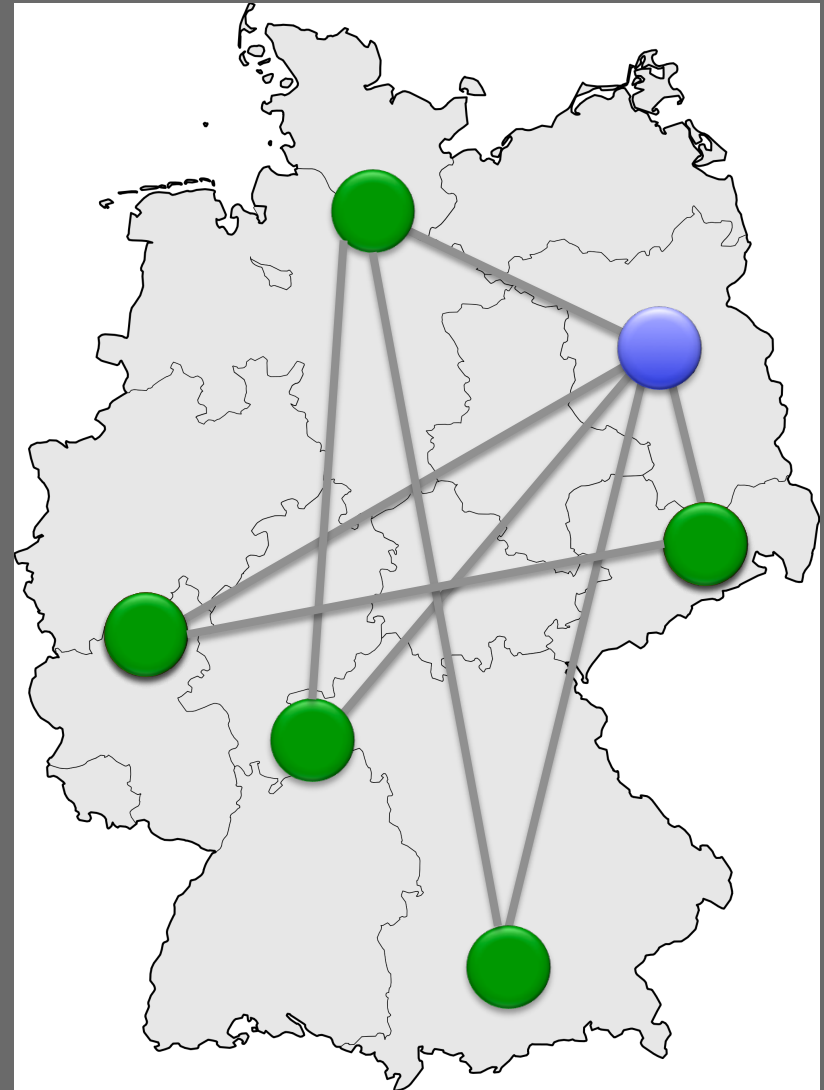


Tosibox solution comparison

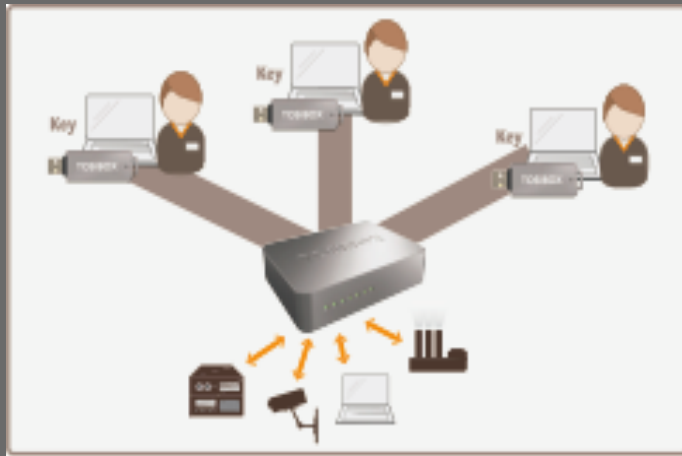
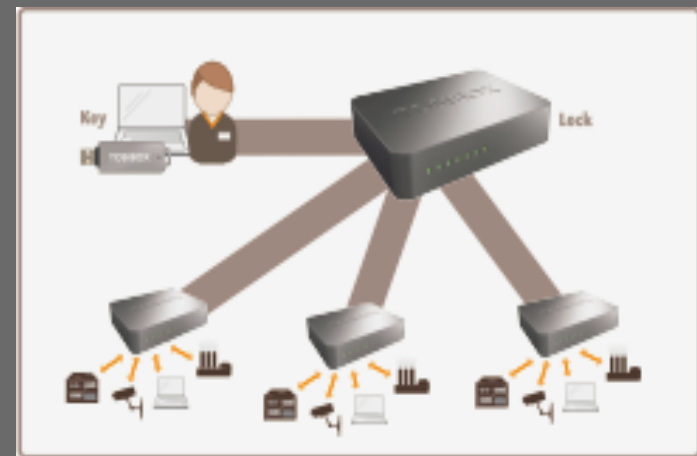
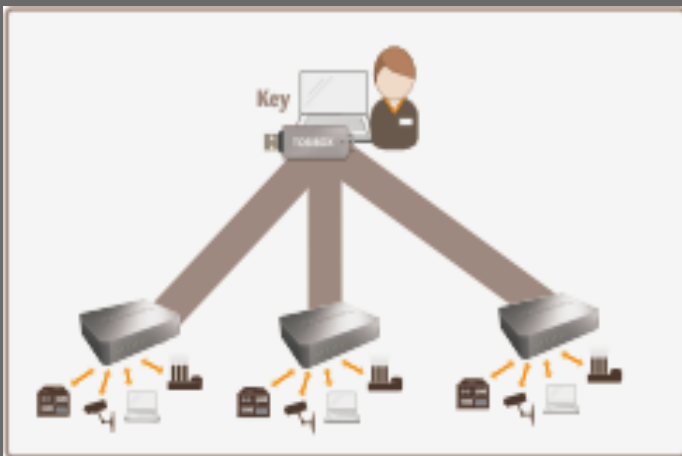
	Tosibox	Other
Plug & Go	Yes	No
Software installations	No	Yes
Network configurations	No	Yes
IT "required"	No	Yes
Time required for setup and deployment	Minutes	Hours

Tosibox benefits

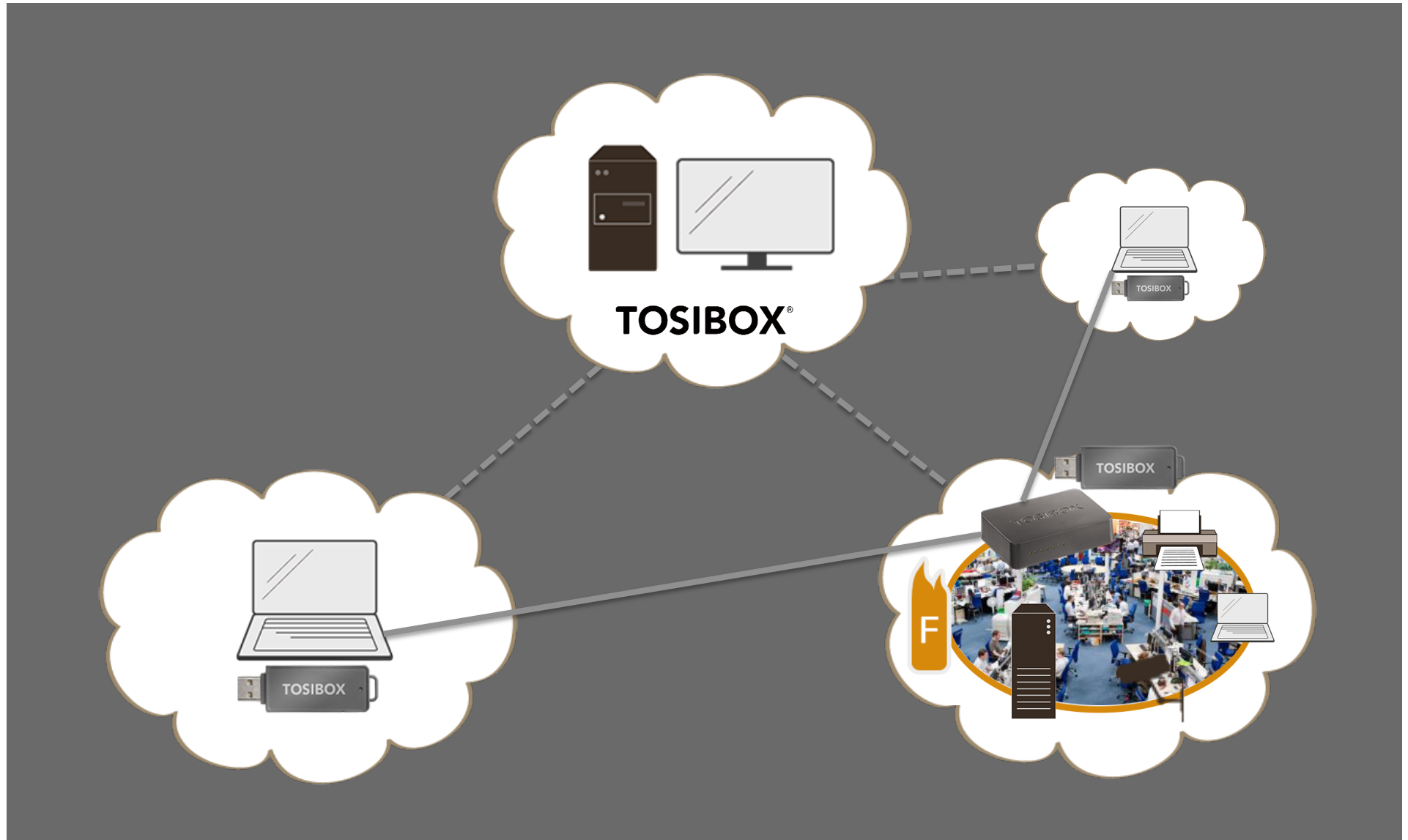
- » Minimized downtimes and control over service quality
- » Tosibox automatically re-establishes dropped connections due to changes in networks, configurations or changes in provider
- » Key and Lock permissions can be managed in an unlimited number of ways



Tosibox use cases examples



So how does it work?



Tosibox benefits summary



- » Intelligent Plug & Go solution
- » Fast deployment, easy integration and expandable
- » Key and Lock permissions can be managed in an unlimited number of ways



- » Multiple configuration possibilities
- » Significant reduction of downtimes and service costs



- » Independence from operators and 3rd party services
- » Works reliably in all kinds of internet connections



- » High level data security
- » No monthly fees

Thank you for your attention!

www.tosibox.com